

ALL SEASONS SALES & MARKETING
TERMS AND CONDITIONS
EFFECTIVE August 1, 2015
12495 SUNNYVIEW ROAD, SALEM OR 97317
503.873.8411

Order Adjustments

Orders are subject to availability, crop conditions, errors in count, and acts of Nature. The customer agrees that the sale shall be void without liability to All Seasons Sales and Marketing should the above or other causes beyond our control prevent delivery. We ask that Field material not be cancelled after Jan 1. We begin digging in October to ensure that the material is out and ready for you in the spring. As a result, late cancellations are often already dug and healed in sawdust. Cancellations made by January 1 will allow us to offer these plants at the winter trade shows. Your understanding and cooperation is very much appreciated.

Minimum Order

We require a minimum order of \$3,500.00 Meeting and exceeding this minimum will insure that your order can be shipped in a timely fashion and that you obtain the maximum economy for your freight dollar. Building order mass is key to lowering your freight.

In addition to a minimum order, we highly recommend a balanced order of B&B versus containerized material. Freight on large, heavy material is greatly offset when smaller container plants are added to your order. Small containers can be stacked on top of and in between large root balls—which allows those items to ride on the truck, virtually freight free. By placing a balance of B&B versus containerized material, you can increase the dollar value received, without increasing your freight amount.

We also ask that your order be balanced on material and not just ask for a single line item that happens to be short in the market. We certainly don't like to turn away business, so we ask you to consider all of our products. **Large specimen grade boxwood can only be 33% of your order total.**

Prices

All Seasons Sales and Marketing takes pride in offering top-quality plants at very competitive prices. Prices are for trade and subject to change without notice. All prices in US dollars. FOB Silverton, OR.

Terms

Our terms are cash. On approved credit, payments are due and payable within 30 days from the date of invoice. Accounts not paid within terms are subject to loss of any discount and charged interest at 1½% per month (18% per annum). New customers requesting credit should allow sufficient time for processing of application prior to shipment, otherwise prepayment will be requested.

Shipping

One of our top priorities in our business is how to transport your order to you affordably. All freight cost is separate, and not included in the price of our product. We take great measures to ensure we are finding inexpensive freight rates to your area. Freight charges are direct billed from the freight company. If you elect to arrange your own transportation we need 1 week's notice prior to the date you would like to pick up your material. We prefer to be in the nose of the truck to avoid issues on short footage available for our load. We will on occasion not be able to load your truck because of issues with the transportation company being late or arriving with the wrong equipment. We will notify you in advance of any issues. We are looking out for your best interest at all times.

Please arrange to have your material picked up by May 15th. Any material left after June 1st you may be billed for if we haven't had a discussion in advance. We know weather can cause delays and issues arise so please just communicate.

Substitutions

Due to conditions beyond our control, we reserve the right to substitute a full grade lower or higher on field material without customer notification unless the order specifies that you cannot accept specific changes. This can be done for individual varieties, or the entire order. In most case we will notify you 3 days before shipping of order changes.

Claims

Must be made (in writing) within 2 days of receipt of shipment. Stock subject to claim must be held for our advice and inspection. We will not be held liable for more than the purchase price. We are not responsible for damages. We do not pay shipping credits; that is between the carrier and the customer.